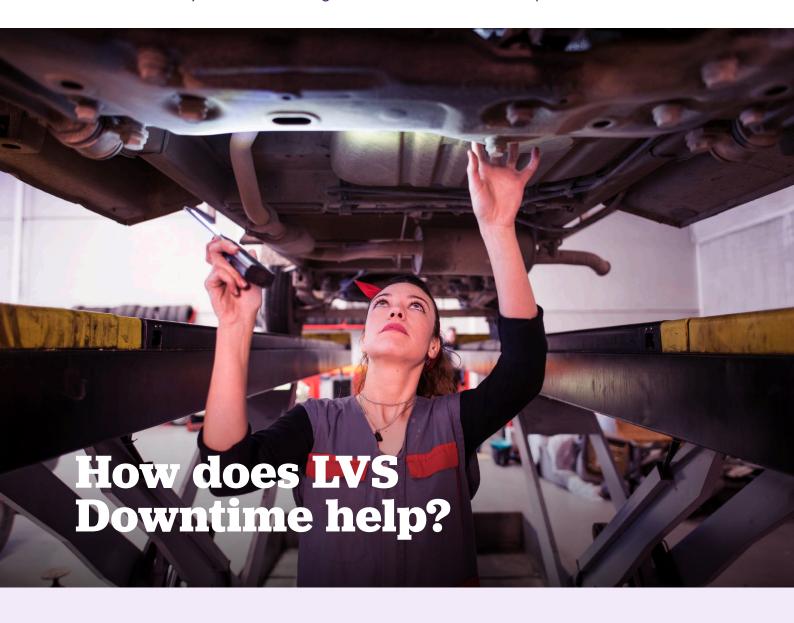


No matter how much you've budgeted for the individual elements of your fleet's costs, the implications of an individual vehicle's downtime costs can have an impact on your businesses revenue/profitability.

With an average vehicle costing £800 a day (according to Van News/Commercial Fleet) when off the road, Running a fleet with excessive downtime can make it very difficult to achieve fleet efficiency and control operational costs.

However, we at Lombard Vehicle Solutions (LVS) have developed a downtime solution, providing an efficient method of reporting and managing your vehicles while ensuring downtime is kept as low as possible.





We understand that any time a vehicle is off the road is at a cost to you.

That's why we put pressure on dealerships from the moment we know your vehicle is on their courtyard to get it back on the road, fast.

Our aim is to ensure you have the confidence and reassurance that we understand how important a working fleet is to your business.

That's why, whether it's scheduled or unscheduled work, we make sure you're the priority.

With insights on dealership, fleet trends, manufacturer and telematics, we could ensure your fleet is on the road as much as possible, so your business' costs are controlled.



LVS Downtime: helping your business stay on the road





Insight

Provides an unparalleled level of insight:

- Individual maintenance sites.
- · Models and derivatives.
- · Manufacturers.
- Manufacturer warranty work (when combined with telematics).
- Provides power to Fleet Managers when negotiating with manufacturers.
- Provides insight on trends within the fleet.
- Provides insight on driver behaviour.
- Improves customers decision making ability.
- Improves ALD's ability to direct work to specific locations.



Performance

Improved fleet performance and availability:

- Plans and executes the most efficient maintenance.
- Vehicles are maintained and to the highest levels, meeting operational and legal obligations.
- Live data available to fleet managers to answer incoming queries from business unit managers.
- Enables departments to manage their own vehicles downtime efficiently.
- Allows for preventative maintenance to take place to reduce potential future downtime.
- Work with your dealers to manage parts to reduce downtime.



Savings

Reduces costs by keeping vehicles on the road:

- Drive down VOR through real-time monitoring of scheduled and unscheduled work.
- Cuts administration by providing all the information the customer needs through one place and monitors 24/7.
- Reduced vehicle hire costs.
- Effective use of OEM or Non-OEM parts depending on circumstance.
- Allows fleets to select the right vehicle to avoid potential downtime.
- Make effective use of planned maintenance.
- Reduce the impact of unplanned and costly maintenance.



About the contributor



Russ BoultonLCV Consultant

Specialisms:

- Light commercial vehicles
- Total cost of ownership
- Vehicle conversions and type approval

Russ works closely with fleets to identify vehicles that will provide optimal performance for the operational requirements and TCO demands of the business. He has a number of years of experience in the Van Conversion market, providing him a wealth of knowledge and technical understanding of the process.



Lombard Vehicle Solutions (LVS) is a trading name of ALD Automotive Limited (ALD), Oakwood Drive, Emersons Green, Bristol, BS16 7LB. LVS is a product solution provided for Lombard North Central PLC (Lombard) by ALD and there is a financial connection between Lombard and ALD as a result. The arrangement ensures that Lombard customers have access to a wider range of products to meet their vehicle asset finance needs. Customers whose agreements are regulated by the Financial Conduct Authority should be aware that Lombard is acting as a credit broker and not a lender, and that Lombard will receive a payment from ALD, should you wish to proceed with an agreement. You can ask Lombard or ALD for more information about this. ALD is registered in England and Wales with registration number: 987418. ALD is authorised and regulated by the Financial Conduct Authority (Firm Reference Number: 308101).

For LVS activities, Lombard is acting as a Credit Broker and not a Lender. Lombard is authorised and regulated by the Financial Conduct Authority for consumer credit activities, Firm Reference Number no. 710598.

Let's talk

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