

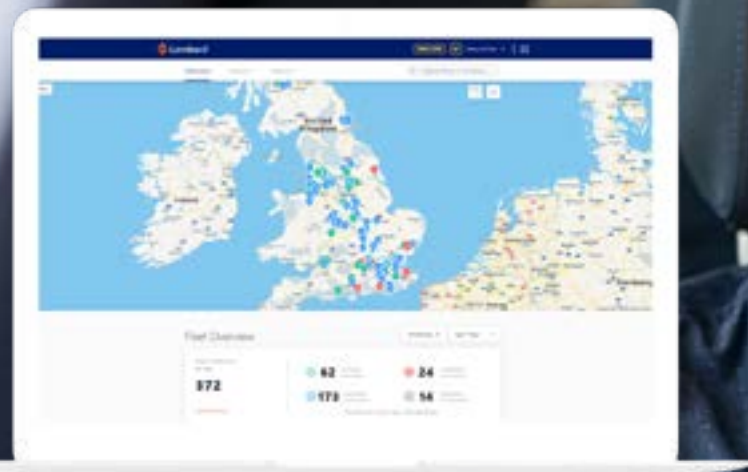
LVS PROFLEET

A GAME-CHANGING CONNECTED CAR SOLUTION

Fleet Manager guide



ONE POWERFUL SOLUTION FOR EFFORTLESS FLEET MANAGEMENT



LVS ProFleet is an advanced connected car solution. It offers you a single, intuitive, online portal where you can manage your fleet's data.

All in one place

Fleets today can struggle with all the data they can receive from different systems. Paper records, GPS devices, smartphone apps and built-in telemetry can feel overwhelming. LVS ProFleet allows you to manage all your fleet information in one secure place, making it the only system you'll ever need to cover all your fleet.

Encourage a positive driving culture

Powerful analytics, league tables and benchmarking against other drivers means you can offer guidance on driving techniques and reward drivers for following best practice.

Future-proof your fleet

As new connected technologies emerge, LVS ProFleet's ability to consolidate data from multiple devices in one place offers you a future-proofed solution. What's more, we're ready to work with you to develop additional features and functionality that will help you meet the ever-changing needs of your business.

Ultimate choice

Choose your level of information, from simple mileage capture to real-time data gathering. For your drivers, the built-in permission function gives them the power to select the journeys they share, diffusing any potential concerns over privacy.

Driver mobile application

LVS ProFleet saves your drivers time spent on administration and expenses by making it easy to submit accurate and auditable business mileage at the touch of a button — saving you both time and money. The LVS ProFleet driver mobile application, available on iOS and Android, makes it easier than ever for them to access and review their journeys 24/7.

Secure cloud platform

Your data is encrypted and stored on a secure cloud platform with secure personal login credentials. You can have absolute confidence in the safety of your information.

“Not only has LVS ProFleet allowed us to improve the service we provide to our customers, but it's also resulted in significant cost savings.”

Heating company, 200 vehicles

THE POWER OF CONNECTED CARS

Connected vehicles help you achieve your fleet objectives, whether you want to accurately measure business mileage to improve fuel expenditure, or you want to pinpoint the exact location of your drivers to improve customer response times.



The solution to meet all of your fleet management needs

WITH LVS PROFLEET YOU CAN:

Monitor

Connected car technology can provide precise, auditable details across a range of key metrics:

- Business mileage
- Private mileage
- Fuel consumption
- 24/7 vehicle location

Calculate

Data for each vehicle can then be combined to give you valuable insights on:

- CO₂ emissions
- Fleet utilisation
- Excessive or unauthorised mileage
- Costly or risky driving behaviour

Optimise

Informed with this analysis, you're in a position to optimise your fleet:

- Reducing operational costs
- Complying with legislation
- Cutting carbon emissions
- Operating more efficiently

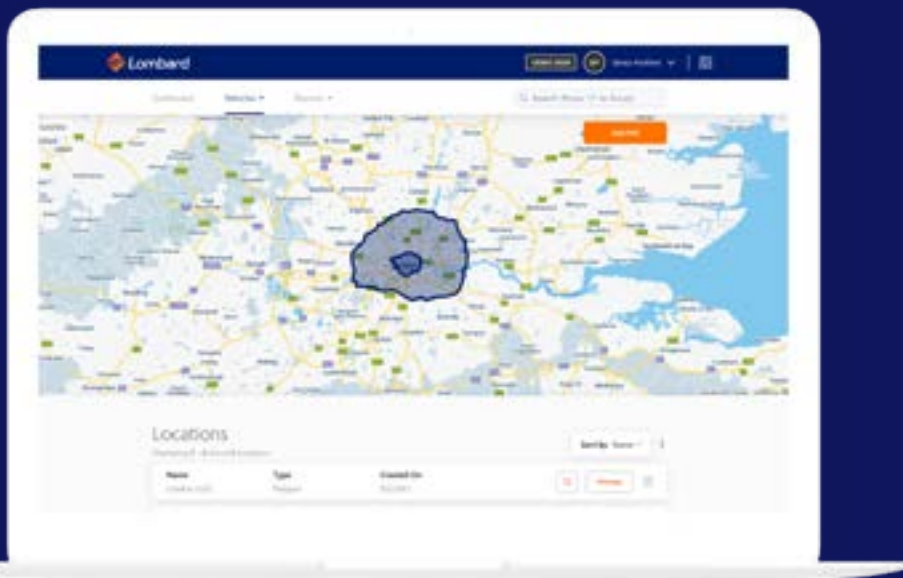
“We’d absolutely recommend LVS ProFleet as an effective tool to manage fleet objectives. It delivers benefits to drivers, fleet managers and the wider business. From our perspective, there are no cons, only pros.”

Training Provider, 200 Vehicles

WIDE RANGE OF INNOVATION CAPABILITIES

We own and develop our technology and systems using our experience as Europe's mobility provider.

LVS ProFleet uses secure cloud technology to remotely access data for your fleet's vehicles. This data offers a wealth of fleet management information, but it's how the data's used that really makes the difference.



Customisable dashboard

A broad range of information is at your fingertips through an intuitive and streamlined dashboard, customisable to your needs.



Real time data

Wherever in the world they are, the location of your entire vehicle fleet is always available to you.



Multiple providers

LVS ProFleet was created to take data from multiple telematics providers and devices, including approved telematics devices and OEM factory-fitted devices.



Driver permission controls

Drivers are always in control of their personal data with our unique driver permission controls, building their complete trust that their data is secure.



Automated alerts

You and your drivers will be alerted when it's time for a vehicle to be serviced, helping prevent future mechanical breakdown and maintain manufacturer warranties.



Fleet benchmarking

Using optional performance league tables, smarter driving is naturally encouraged as employees compare driving behaviour with their colleagues. Allowing you to monitor their progress over time and reward those that continue to meet the standards you expect.



Driver cost and risk analysis

Identify your driver's uneconomical or risky driving habits so you can take steps to improve their driving behaviour and manage risk more effectively.



Measure individual fuel costs

View and measure fuel costs across your fleet, including details of individual vehicles, and manage their impact on your bottom line.



Easy mileage and fuel approval

Business and private mileage is quick and simple to capture, report and approve online before passing on for payroll processing — all at the touch of a button. Fuel expenses are equally quick to approve.



Events reporting

Events can be monitored, including sharp braking, harsh acceleration and excessive speed so you can take timely and appropriate action.

LVS PROFLEET MAKES YOUR LIFE EASIER

Before integrating LVS ProFleet into your fleet management practices, our consultants will work with you to co-design a mobility solution that fits your needs in the best possible way.



Lower operating costs

LVS ProFleet opens up a wealth of information that keeps you in control. This visibility allows you to make more informed decisions that can reduce your operating costs.

Whether you are identifying any unauthorised private mileage, 'out of hours' activity, or addressing individuals who require eco-driving training, you'll be surprised at the range of fleet issues that LVS ProFleet can help you manage.

Reliable expenses

With LVS ProFleet you don't need to rely on mileage claims based more on guesswork than reality. Even if your drivers forget to submit mileage records, the application will securely store all data so they can be processed in the next payroll.

LVS ProFleet meets HMRC guidelines for expense claims and submissions. Overtime claims are also easier to process for both you and your drivers, using the built-in mileage and timesheet management reports, which could save you thousands of pounds.

Accurate mileage capture

Maintaining accurate journey logs and managing fuel claims can be a tiresome process for employees. LVS ProFleet makes this easier by automatically recording all this information for you; all your drivers have to do is 'click and submit'.

After downloading the mobile application, they can view a bespoke suite of journey reports on their own secure account. Mileage information is fully auditable and fuel expenses can be processed to include the driver, manager, HR and payroll – efficiently and seamlessly.

“Some of our management team initially had concerns about the private data aspects so we looked at the legal implications. Choosing a product that respects the privacy of drivers allayed these fears.”

Training provider, 300 vehicles

Every aspect of the LVS ProFleet system is designed to offer choice, control and insight for both you and your drivers.

Based on your fleet's unique needs, we will recommend the most optimal choice of device for your drivers, from plug-and-play units to professional ones. We will help you strike the ideal balance between the cost and return on investment.



Efficient management decisions

LVS ProFleet provides you with all the management information you need to make fast, accurate and informed decisions, whether your focus is on cost, risk, carbon footprint or operational efficiency.

By helping you to identify each of these factors and react quickly, LVS ProFleet will help you to run an efficient fleet.

Regular servicing

Regular servicing not only ensures your vehicles run more reliably and efficiently, it prevents any unexpected end-of-agreement recharges caused by an incomplete service history or invalidated warranties. We understand that even if your drivers know when their next service is due, it's inconvenient to have any length of vehicle downtime.

If your drivers forget a service, garage lead times could result in a delay of several weeks, which in turn can lead to unnecessary cost and avoidable recharges. To prevent this, LVS ProFleet automatically reminds drivers when their next service is due and alerts you if it is not subsequently carried out.

Expense claims

Overtime claims are also easier to process for both you and drivers using the built-in mileage and timesheet management reports, saving you time and money.

Security and data

Our state-of-the-art digital architecture and secure private cloud software will keep your fleet's data safe. Data is processed in a way to be 100% compliant with GDPR and we ensure total transparency with all the users about the type of data we process.

Mileage information is fully auditable, and fuel expenses can be processed to include the Driver, Fleet Manager, HR and payroll, improving the efficiency of your expenses management.

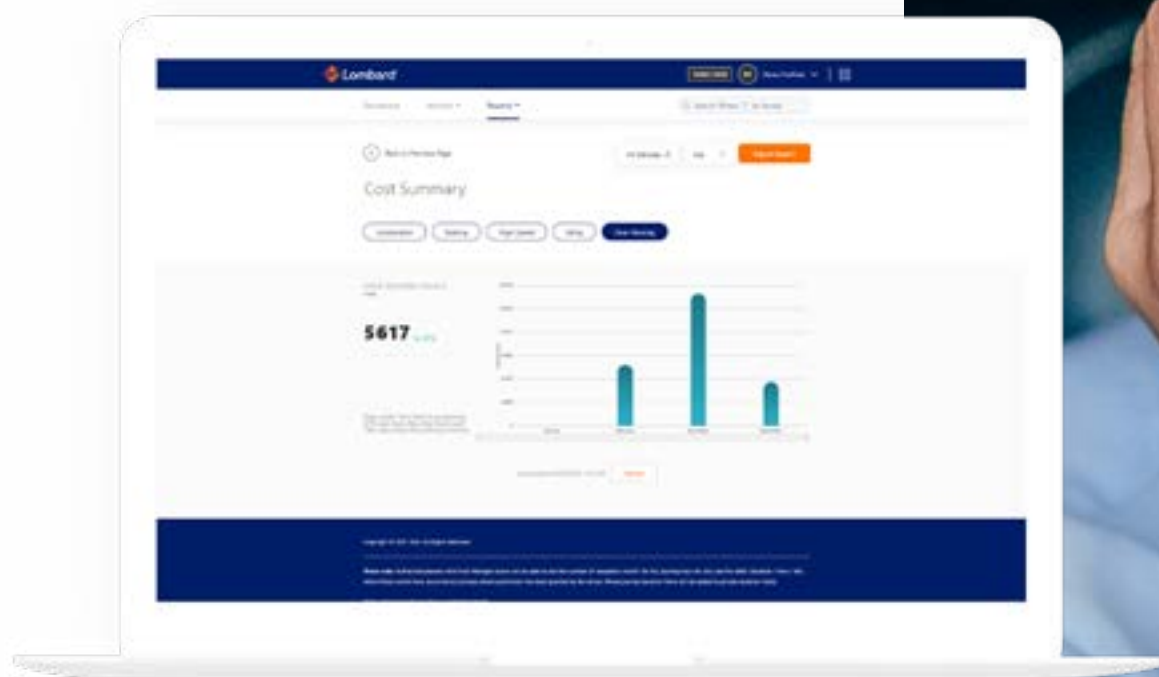
Smarter driving

LVS ProFleet enables you to comply with health and safety and environmental best practice for driving at work. It includes an advanced driver profiling module that identifies potentially dangerous or costly driving, including heavy acceleration or braking, excessive speeding, over-revving, and prolonged periods of idling.

Armed with this information, you can then take corrective action such as targeted training or simply discussing the issue with your driver. Even when the driver profiling option is not enabled, evidence shows that drivers with LVS ProFleet in their vehicles are more inclined to drive responsibly and within the law.

“We’ve been really impressed with LVS ProFleet. Not only has it enabled us to improve the service we provide to our customers but it has also resulted in significant cost savings, as our boiler engineers are now working more efficiently.”

Utility provider, 250 vehicles



Reduced excess mileage

With a fixed mileage agreement you'll need accurate mileage reports. LVS ProFleet's remote odometer readings mean you receive regular and accurate updates, helping you keep within your agreed mileage and reduce the risk of any unexpected charges.

Environmental management

With increasing pressure to measure, monitor and reduce carbon output, your fleet is inevitably under the spotlight. LVS ProFleet's reporting suite automatically estimates CO₂, thereby maintaining a log of your fleet's carbon footprint to help with ongoing CSR reporting.

Lower insurance costs

GPS vehicle location functionality has been pivotal in the successful recovery of millions of pounds' worth of stolen vehicles to date. LVS ProFleet customers have enjoyed savings on their insurance quotes, as insurers are increasingly aware of the wealth of data available from connected car technology and its effectiveness in helping companies reduce and control their fleet risk.

CHOICE OF PACKAGES

LVS ProFleet service offers two packages — standard and premium plus — to meet your business' needs.

WHY CHOOSE LVS PROFLEET?

- Big data, global fleet reporting
- Proven benefits delivered to fleets across all sectors and all sizes – from 5 to 5,000
- Compatible with all types of connecting devices
- Unique driver permission controls
- Improved mileage capture
- Customisable dashboards
- Compliance with data privacy regulations
- Dedicated mobile application for drivers



| | STANDARD | PREMIUM PLUS |
|---|----------|--------------|
| Driver app journey scores | ✓ | ✓ |
| Driver app engine errors | ✓ | ✓ |
| Exclusive password protected online portal | ✓ | ✓ |
| Automated service reminder | ✓ | ✓ |
| Journey reporting / business mileage capture | ✓ | ✓ |
| Out of hours / unauthorised use report | ✓ | ✓ |
| All risk - exception reporting | ✓ | ✓ |
| Driving without a break report | ✓ | ✓ |
| Long trip driving hours report | ✓ | ✓ |
| Long daily driving hours report | ✓ | ✓ |
| High daily mileage report | ✓ | ✓ |
| High trip mileage report | ✓ | ✓ |
| Fuel and CO ₂ monitoring | ✓ | ✓ |
| Time on site report | ✓ | ✓ |
| Report auto-scheduler | ✓ | ✓ |
| Points of interest (POI) upload | ✓ | ✓ |
| Customised Fleet Manager tool | ✓ | ✓ |
| Scheduled event email alert | ✓ | ✓ |
| Weekly timesheet report | ✓ | ✓ |
| Working hours profile | ✓ | ✓ |
| Driver speed and profiling / idle time report | | ✓ |
| Fleet cost / risk / footprint league tables | | ✓ |
| Late start / early finish 'alerts' | | ✓ |
| Fleet position and status | | ✓ |
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| Map-based KPI | | ✓ |
| Map-based route recording | | ✓ |
| Live traffic data | | ✓ |

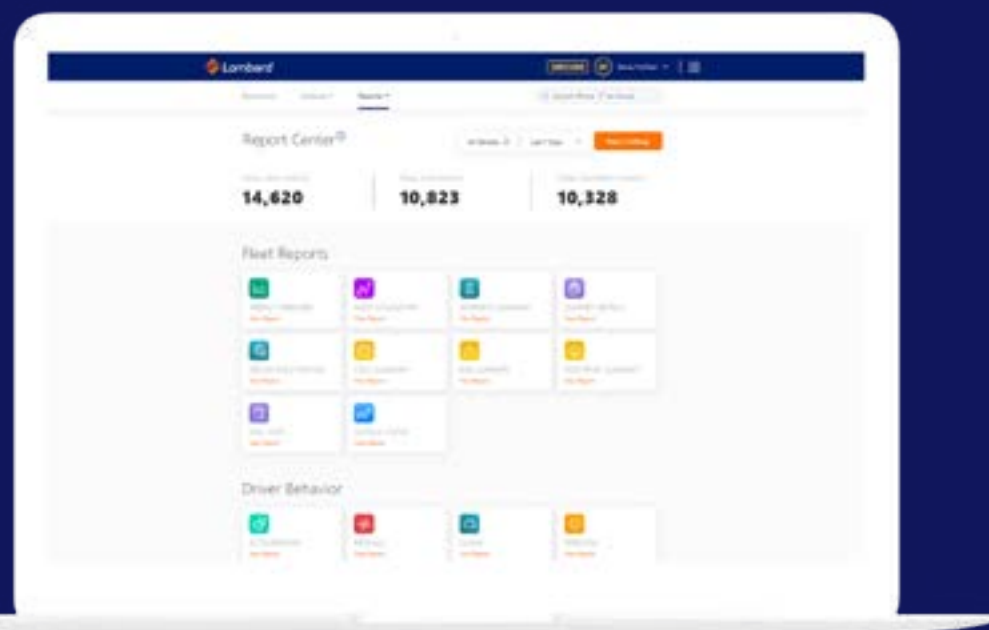
If you would like to discuss how to unlock your fleet's potential, then get in touch with your Account Manager or our Business Intelligence and Consultancy Team.

Tel: **03700 011 181** or email us at profleet.uk@lombardvehiclesolutions.com

IT'S JUST THE BEGINNING OF CONNECTED CAR REVOLUTION

Every day more and more vehicles adopt connected car technology worldwide. Driver expectations grow along with the expansion of fleet connectivity.

Our move to a state-of-the-art secure cloud platform will enable us to connect to other systems and data sources, as well as swiftly develop new services to continually improve your drivers' in-car experience.



WE BELIEVE THAT LVS PROFLEET OFFERS YOU THE BEST WAY FORWARD TO OPTIMISE YOUR FLEET. IT WILL HELP YOU TO:

- ✓ Record accurate business mileage
- ✓ Monitor excessive private mileage
- ✓ Reduce unauthorised driving
- ✓ Recover a stolen vehicle
- ✓ Measure fleet utilisation
- ✓ Monitor the location of your vehicles
- ✓ Identify costly or risky driving behaviour
- ✓ Accurately record overtime claims
- ✓ Provide auditable health and safety records
- ✓ Measure the success of eco-driving training



You should seek independent advice to determine if this product is suitable for you. Security, in the form of guarantees or indemnities, may be required. Product fees may apply. Finance subject to status and is only available for business purposes. Lombard Vehicle Solutions (LVS) is provided by ALD Automotive Ltd (ALD), trading as Lombard Vehicle Solutions, Oakwood Drive, Emersons Green, Bristol, BS16 7LB. LVS is a product solution provided for Lombard by ALD and there is a financial connection between Lombard and ALD as a result. The arrangement ensures that Lombard customers as well as those of National Westminster Bank Plc and The Royal Bank of Scotland plc have access to a wider range of products to meet their vehicle asset finance needs. Customers whose agreements are regulated by the Financial Conduct Authority should be aware that Lombard is acting as a credit broker and not a lender, and that Lombard will receive a payment from ALD should you wish to proceed with an agreement. You can ask Lombard or ALD for more information about this.

Driver assistance 0344 600 9013*

Operational 24 hours a day, Driver Assistance is the only number you'll need in case of an emergency. Availability of all support services is dependent upon the hours of operation by our specialist partners and your agreement type.

* Landline and mobile phone calls to numbers beginning 03, cost the same as a call to a standard "01" or "02" landline number. These calls will be included in any inclusive or free minutes you may have.

Let's talk

 0117 908 6490

 profleet.uk@lombardvehiclesolutions.com